



# ARC CEO JOB DESCRIPTION

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## ABOUT ARC

The African Resource Center (ARC) for Supply Chain is a South African registered non-profit organization with offices in Senegal and Kenya and a presence across 12 countries in Africa. Established with funding from the Bill and Melinda Gates Foundation (BMGF), ARC follows a government-led and patient-centric approach. It supports ministries of health to provide accessible, efficient and effective public health services. ARC helps African governments achieve their national health objectives through their supply chain strategies. ARC's support focuses on strengthening six supply chain elements:

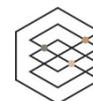
1. **STRATEGY:** A robust, comprehensive supply chain strategy that incorporates best practices and has buy-in from the ministry of health, other government departments, and various donor and implementing partners in support of national health objectives.
2. **IMPROVEMENT ROADMAP:** A detailed and comprehensive document that outlines all coordinated actions by partners, major supply chain investments and initiatives to achieve the strategic objectives and targets.
3. **GOVERNANCE:** A multi-disciplinary governance structure that ensures the alignment of all stakeholders and regular/ongoing coordination of supply chain investments and projects to improve ministry of health ownership, oversight and accountability for supply chain performance and outcomes.
4. **POLICIES AND RESEARCH:** Updated and enhanced policies that enable the achievement of supply chain strategy, guide all stakeholders in funding and implementation, and incorporate best practice through evidence-based research and proven private sector inputs.
5. **SOLUTIONS PROPOSALS:** An exploration and recommendation to government, which leverages supply chain experts and private sector partners, to shape new thinking and ideas to transform the supply chain.
6. **BUDGETS AND INVESTMENT CASES:** Detailed budgets and business and investment cases for targeted interventions that follow from the supply chain strategy, align with the roadmap and provide clear guidance on government and donor funding requirements.

ARC is seeking a dynamic leader to guide the organization through its next stage of growth and to establish itself as a recognized leader in providing independent advice on public health supply chains.

## CEO RESPONSIBILITIES

*Vision, strategy and sustainability:*

- Carry out the bold vision and mission of Africa Resource Centre, and further develop and execute the organization strategy going forward
- Identify and evaluate opportunities where ARC capabilities can accelerate impact for stakeholders, notably for Ministries of Health across the continent, as the primary 'client' of ARC
- Drive a clear path to sustain and deepen ARC's impact within the health and supply chain sector across Africa
- Actively monitor the geographical health, supply chain and NPO landscape to identify opportunities and risks



- Monitor performance towards impact goals and proactively course correct
- Implement governance measures to ensure ARC maintains mission and impact focus
- Overall accountability for delivery of results, outcomes and impact.
- Chair the ARC Board of Directors and report to various ARC governance structures, including Board of Members, Donor Investor Group, Private Sector Advisory Board, and of course, to senior executives of Ministries of Health

#### *Leadership:*

- Manage the performance of all Directors (The Board of Directors)
- Act as the public persona for ARC and manage public relations
- Build, lead, inspire and motivate a strong and mission-focused managerial team to operationalize the ARC strategy in a lean, and efficient way
- Integrate and seamlessly coordinate across ARC's geographies, ensuring effective delivery despite complexity
- Model and nurture the ARC culture and values including agility, integrity, mission-focus, diversity, problem-solving mindset, and delivery excellence
- With the management team, ensure development and wellbeing of ARC team members

#### *Stakeholder management:*

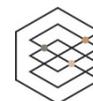
- Develop high-level external relations (e.g., African Union, development finance institutions, ECOWAS, COMESA, and Southern African Development Community).
- Engage regularly with senior government officials in ARC countries and regularly check their satisfaction with ARC's delivery quality.
- Develop C-suite relationships with donors and support efforts to raise funds to sustain the organization and propel its mission.
- Build a strong internal team who feel harmonised, speak as "One ARC", and collaborate extensively across the team to bring the best of all parts of ARC to our various initiatives and programmes.
- Manage strategic relationships with key stakeholders, in tandem with the Regional Leads and Solution Centre, including government, regulators, funders, sector partners and implementing partners.
- Identify and develop funding opportunities to diversify ARC's funding base and ensure sustainability, in tandem with the Strategic Alliances & Sustainability team.

#### *Finance and operations:*

- Work closely with the Director of Finance & Operations (DFO), and external partners/ service providers, to manage the human capital and finance function.
- Performance Management and Leadership succession planning are key focus areas.
- Alongside the DFO and other relevant Directors, sign-off on major areas of spend and investment and ensure proper budget management and fiscal discipline.
- Maintain the overall accountability for financial performance and sustainability of ARC.

## EDUCATION / EXPERIENCE

- Relevant post-graduate professional qualification
- Minimum 18+ years of professional experience required with recent executive level accountability
- Ideally the candidate has managed an organization in a similar phase of growth
- Experience working with Ministries of Health and global donors and working across multiple geographies would be advantageous
- Experience leading complex, multifaceted projects and matrix organizations



- Prior knowledge and experience in the health and supply chain sector in Africa is desirable
- Private sector supply chain strategy experience an advantage

*Qualities of a successful/ ideal candidate:*

- Strategic visionary able to creatively push boundaries, identify new connections, and develop future solutions that seek to transform
- Complex problem solver able to integrate diverse inputs and cross-sector insights to make decisions in uncertainty and adapt approaches to ensure program outcomes are achieved
- Motivational leader able to inspire results-oriented and coordinated action from diverse teams and functions in a fast-paced environment
- Strong understanding of supply chains is essential (not necessarily deeply technical background, but understanding the importance of SC and how various SC concepts can drive meaningful impact)
- Strong communicator and politically astute
- Experience working with dynamic stakeholders across multiple geographies
- Influential and seasoned professional who is relationship-oriented and able to build strong government and sector relationships
- Purpose driven and a passion for making a difference through the important work ARC does
- A Management Consulting or Business school background is advantageous due to the nature of work itself and how it is presented to Government
- Multi-Lingual candidate preferred
- Awareness of how to make the work gender intentional